

Issue 9/09
11 December 2009

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LGP Tendering/Purchasing Guides

Local Government Procurement has a suite of Tendering and Purchasing Guides and templates which have been developed. The documents are now available.

For an information pack or to flag your interest in purchasing the documentation contact LGP on info@lgp.org.au.



LGP Electricity Tender

LGP has been requested by a number of councils, including members of the WSROC group of councils, to undertake a tender for Electricity. This tender will incorporate large sites, street lighting and green energy options.

All council General Managers have been sent a letter on 11 December 2009 seeking their interest and commitment to join this tender process. Due to the prescribed status of LGP, the approval process can be fast tracked, enabling suppliers to provide a pricing model that is anticipated to be most competitive, when compared to other pricing models available. There will be no direct costs to councils to participate in this tender, in fact, it is LGP's intention to share any rebate we may receive through this tender process.

Commitment from councils is required by 18 January 2010.

Please contact Bob Lewis, Business Manager on blewis@lgp.org.au if you have not received the letter from LGP seeking commitment.

Email Subscription

If you no longer wish to receive email notifications from Local Government Procurement Pty Ltd please contact info@lgp.org.au

LGP1008 Provision of IT&C Professional Services

Local Government Procurement is pleased to announce its new contract LGP10.08 for the provision of IT&C Professional Services.

The main categories or services includes:

- Data/Access Management
- Integration
- Network/Infrastructure/Systems
- Software Applications (DOES NOT INCLUDE core software applications)
- Security & Protection Management & Services
- Training
- Remote, Wireless& Web Services
- Telephony Services (audio/visual)
- ICT Consulting and Professional Services
- Call Centre Services.

There are over 600 sub-categories within the 10 main categories above.

Following is a list of the following successful contractors appointed as LGP Approved Contractors. Additional contractors will be added in January after individual negotiations have been completed.

- | | |
|---|--|
| • AB Industries Pty Ltd | • ICON Strategic Solutions Pty Ltd |
| • Absolute Testing Services Pty Ltd | • Intelledox Pty Ltd |
| • Accuteque Pty Ltd | • iPlatinum Pty Limited |
| • Allcom Networks Pty Ltd | • Jasco Consulting Pty Ltd |
| • ASI Solutions | • KLIKON Solutions PTY LTD |
| • Busicom Solutions Pty Ltd | • MARM UPS Pty Ltd |
| • Caimes Pty Ltd | • Multibase WebAustralis Pty Ltd |
| • CallTime Solutions | • Object Consulting Pty Ltd |
| • Chameleon Technology Pty Ltd | • OSS Infotech Pty Ltd |
| • Commulynx Pty Ltd | • PlanDev Business Solutions Pty Ltd |
| • Communications Design & Management Pty Limited | • PM Partners Group |
| • Computer Systems Australia Pty Ltd | • Regal Information Technology Pty Ltd |
| • Content Security Pty Ltd | • Shearwater Solutions Pty Ltd |
| • Corporate Express Australia Limited | • Stamford Interactive Pty. Ltd. |
| • CSG Solutions Pty Ltd | • Stratsec.Net Pty Ltd |
| • Dataflex Pty Ltd | • SureBridge Pty Ltd |
| • Sterling IT (Information Technology) (D-Link Australia) | • Thomas Duryea Consulting Pty Ltd |
| • Global Sapphire IT (Australia) | • Tripoint Corporation Pty Ltd |
| • Hitech Support Pty Ltd | • Uplinx Pty Ltd |
| | • Wave1 Pty Ltd |
| | • Wizard Corporate Training Pty Ltd. |

A Buyer's Guide will be available shortly. For further information contact Margret Gregory Business Manager on mgregory@lgp.org.au or 02 8270 8704.

Current Contracts

Visit the Current Contracts page on www.lgp.org.au for contract information, such as supplier contact details.

Advertising Agencies (panel contract) and Media Sydney Metropolitan Daily Newspapers and On-line Recruitment (panel contract) – LGP406 and LGP106

Chemicals (panel contract) – LGP408

Corporate Wardrobe – LGP107

Debt Recovery (panel contract) – LGP109

Heavy Plant and Equipment (panel contract) – LGP707

HR Temporary Placements and Associated Services (panel contract) – LGP808

IT&C Professional Services (panel contract) – LGP10.08

Library Books and Audio Visual Materials (panel contract) – LGP507

Microsoft Licensing and Associated Products and Services via Large Account Resellers (LARs) (panel contract) – LGP108

Office Supplies and Associated Products and Services (panel contract) – LGP1007

Operating Lease Services (including end of lease equipment logistics) to cover ICT, Photocopiers and Other Office Equipment (panel contract) – LGP1107

Park and Street Furniture, Structures, Fittings and Playground Equipment (panel contract) – LGP308

PC's, Laptops, Servers and Associated Products and Services (panel contract) – LGP306

Pipes, Fittings and Fixtures and Associated Products and Services – LGP908

Plastic Mobile Garbage Bins – LGP206

Safety Apparel and Personal Protective Equipment (PPE) (panel contract) – LGP307

Small Plant and Outdoor Power Equipment (panel contract) – LGP508

Telecommunications (panel contract) – LGP407

Trucks, Garbage Collection/Compaction and Vehicle Mounted Street Sweeping Systems (panel contract) – LGP1608

Workwear – LGP207.

Contract Extension

The following contract has been extended. The new contract is for a 12 month period, details below:

LGP307 Safety Apparel and Personal Protective Equipment (PPE), new expiry date 30 November 2010.

For further information contact Angela Tesoriero at atesoriero@lgp.org.au.

Current Tenders

The following tenders have been advertised:

T16.08-Extn1 - Trucks, Garbage Collection/Compaction Systems, Road Vehicle Based Street Sweeping Systems and Pavement Sweeping Systems - Panel Extension 1

Local Government Procurement Pty Ltd (LGP) invites tenders for Standing Offers to supply:

- A full range of trucks, cab/chassis and modified vehicles, from 4tGVM and above
- Garbage collection/compaction systems
- Road vehicle based street sweeping systems
- Pavement Sweeping Systems.

This request for tender provides an opportunity for additional parties to be appointed as approved panel members. (This process does not affect existing panel members and they do not need to lodge new tender submissions.)

The tender closed on Friday 20 November 2009, with 6 tenders received. Evaluation is in progress. For further information contact Phill Scott, pscott@lgp.org.au.

T11.07-2 - Provision of Operating Lease Services

Provision of Operating Lease Services to cover IT, Telephony, Photocopiers & Printers & other Office Equipment. The lease services are for goods with an aggregate capital cost of approximately \$20 million excl GST.

Following the EOI, 7 parties have been invited to be part of the selective tender, which was released on 2 December 2009 and closes on 23 December 2009.

Current Tenders

The following tenders have been advertised:

T12.08—Professional Consulting Services—Engineering, Planning and Development and Community Professional Consulting Services

LGP invites tenders for Standing Offers to supply:

- Traffic management & road infrastructure
- Planning & development services for urban and rural communities
- Structural residential, commercial and industrial design development and management
- Recreational facilities design, development & management
- Water and waste water management
- Environment management
- Waste management consultation services
- Community engagement services.

The tender closed on Friday 21 August 2009 with 91 tenders received. Evaluation is in progress.

T3.09—Supply of Radio Frequency Identification Systems, Equipment and Associated Products for NSW Local Government Public Libraries

LGP invites tenders for Standing Offers to supply:

- Self Service Circulation Systems and Equipment
- Self Service Returns Systems and Equipment
- Staff Facilitated Circulation Systems and Equipment
- Collection Management Systems and Equipment
- Physical Item Security Systems and Equipment
- Retrospective Conversion Systems and Equipment
- RFID Tags
- Automated Materials Handling and Sorting Equipment and Systems.

The tender closed on Friday 7 August 2009 with 6 tenders received. Evaluation is in progress.

LGP808—Supplier Update

The following supplier under LGP808 has been amended as follows:

Clexan Peak has been novated to Clements, with Clexan Peak and Bluestone as nominated subcontractors.

What's Going on with LGP Approved Contractors



LGP407—Telecommunications (panel contract) Supplier: Telstra

Telstra's Local Government Telecommunications Update Newsletter includes:

- Productivity and Sustainability
- Next G Mobility and Wireless Broadband
- IP Networks, Security and Managed Services
- Customer Case Studies
- Conferencing, Collaboration and IP Telephony
- Online Tools from Telstra
- Industry Awards and Telstra Support for Business
- Telstra Community Programs.

[View newsletter](#)

LGP108—Microsoft Licensing and Associated Products and Services via Large Account Resellers (LARs) (panel contract) Supplier: Microsoft

There are a couple of new sites to share with you, the first is a new "How To Buy" that provides information on our sometimes rather complex licensing options:

www.microsoft.com/australia/licensing/howtobuy/government.aspx

And the next is the new customer access site www.microsoft.com/licensing/servicecenter/home.aspx

As of 6 December 2009, Microsoft Volume Licensing Service Centre (VLSC) provides a single, integrated portal for managing all Volume Licensing IDs. The Microsoft Volume License Services (MVLS) and eOpen licensing management websites have been retired and now automatically redirect to VLSC. All user accounts and registered Volume Licensing IDs have been migrated.

To all reading this -I wish you a safe and happy festive season, and hope that you all have the opportunity to spend some time with your loved ones.

Sarah Cunningham
NSW Government Account Manager
i-sarabe@microsoft.com



The 3rd Annual Local Government Procurement Conference

The 3rd Annual Local Government Procurement Conference was held on Thursday 26 and Friday 27 November at the Sydney Masonic Centre.

The theme of the conference was Managing YOUR Future. The Conference was attended by Local Government staff at all levels from the procurement/purchasing departments within councils.

The feedback received from delegates and exhibitors was very positive.

Some feedback from the conference is below.

"Excellent, relevant content. Love the panel session and Q and A sessions. Great cross section of speakers from diverse backgrounds—well done!"

"This year's conference focussed on issues that most councils face—under trained staff and how to get more from a procurement career."

"Well done once again—thanks to all involved."

Thank you to all who participated in the conference and we look forward to seeing you next year.

LGP Makes a SWITCH

On 23 and 24 November LGP attended the SWITCH Public Libraries NSW Conference and Exhibition. The event was well organised, professional and a lot of fun. A great opportunity to catch up with so many people all at once.

It was reassuring to see the great numbers of LGP suppliers represented there as well. The feedback I received from delegates speaks volumes about the service and selection they supply to libraries. LGP is honoured to be partners.

Many people inquired about the RFID tender that LGP is currently running. An announcement will be made in our coming newsletter. Both fortunately and unfortunately the LGP process is very thorough which can mean more time is taken in achieving a result.

Thank you to all the librarians and councillors who passed by to get their passports 'stamped'. It was delightful to see you all getting into the spirit of the event. It's a pity that you could not all be winners.

LGP Attends National HR Conference in Melbourne

LGP welcomed the opportunity to attend the National HR Conference held in Melbourne during November. Thank you to those HR Managers that took the time to pass by the stand and have a chat.

You may have wondered what our association is with the MAV but they are our counter parts in Victoria with whom we share ideas and a common purpose.

I took the time to sit in on a few of the sessions which were brimming with content and ideas. From reports, most of the sessions received rave reviews from delegates. A credit, no doubt, to the organisers. A chord was struck with me during the session given by Paul Hughes on the afternoon of the first day.

Being in the business of procurement we are always keen to see councils taking advantage of the service we provide as we know it saves them time, money and through our prescription status, exempts them from having to tender.

The wonderful voting tool that Paul employed for this presentation was great for immediate results and it seemed that there was a commonality among the issues that you all shared. Following are a few observations:

- Recruitment was the most cost laden activity you have to undertake
- It was a given that you needed to reduce the direct cost of recruitment
- You identified that the saving of time and cost could be best made by letter liaison with agencies
- The number of agencies used was on average 10—a lot to manage. Time spend managing them was 25% of your work day
- The average number of temps engaged per month was 30—again a lot to manage.

LGP can offer a solution to some of the “buying” woes that many nominated as issues. Our current contract LGP808 for Temporary Placements allows you the flexibility of choice of supplier and movement. You stay in control of who you use and the relationship with the agency but enjoy the benefits of aggregated buying power—152 NSW councils’ power!

Using an LGP contract does not involve memberships or significant investment neither are you locked into deals that you cannot exit from.

For further information contact Angela Tesoriero on atesoriero@lgp.org.au or 02 8270 8705.

Phrase of the Month

Opportunity is missed by most,
because it is dressed in overalls and looks like work



LGP Christmas Trading

The LGP Office will be closed from midday on Thursday 24 December and reopen on Monday 4 January 2010.

The LGP Team wishes everyone a very Merry Christmas and Happy New Year.



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**Better outcomes for
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through professionally
managed procurement
solutions for
local councils**