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SPECIAL EDITION

Electricity Contract

Local Government Procurement (LGP) is pleased to announce the outcomes of the recently conducted tender process for the supply of Electricity to participating NSW councils (and two Not For Profit [NFP] organisations). All NSW councils were invited to participate in this initiative and 31 chose to join and have achieved **“outstanding savings”**, as detailed below.

At this stage the rates offered are only available to the 31 participants but if there is sufficient demand for another tender, LGP will be happy to conduct the process.

Tenders were received from:

- AGL
- Country Energy
- COzero
- Energy Australia
- Origin Energy.

Tenders were evaluated by LGP and the consulting firm Trans Tasman Energy Group (TTEG). The evaluation panel was assisted and supported by a Tender Evaluation Working Group. This group was comprised of Bankstown City Council (Sayed Chowdhury), Fairfield City Council (Mark Long), Royal Freemasons Benevolent Institute (George Georgeson) and Wingecarribee Shire Council (Robert Burghuis).

Discussions regarding the finalisation and implementation of the contracts are currently taking place and should be completed soon.

Categories within the tender, for which very competitive pricing was obtained, were awarded as follows:

Green Power:	COzero Pty Ltd
Unmetered Street Lighting:	Origin Energy
Large Sites >160 GWh pa:	Country Energy - 18 councils Energy Australia - 11 councils and 2 NFPs.

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Category	Estimated Typical Saving
Large Sites >160 GWh pa (18 councils)	20%
Large Sites >160 GWh pa (11 councils and 2 NFP organisations)	11.8%
Unmetered Street Lighting	12%

Note: Savings are based on competitive benchmark rates provided for comparison by several Councils.

The above energy retailers will soon be contacting the participating councils and NFPs to begin the process of transitioning into the new agreements. Councils will be required to sign a Retailer Agreement which includes the terms and conditions of contract and the pricing information.

Additionally, it will detail the specific sites under the contract and the commencement dates for electricity supply to those sites. (Depending on current supply contracts, some sites may not be able to transition immediately). The terms and conditions of the Retailer Agreements are approved by LGP and are encompassed by the LGP Master Agreement with the Retailer.

Further enquiries should be directed to LGP's Bob Lewis, Business Manager on 02 8270 8707 or blewis@lgp.org.au.

LGP707-2 - Heavy Plant and Equipment (panel contract)

The existing contract concluded on 5 March 2010 – the existing panel was EXTENDED TO 30 June 2010 to allow for the establishment of the new contract.

The new contract commencement date is 17 May 2010.

The existing panel includes:

- Atlas Copco Construction Equipment (Dynapac) *
- Ausroad Systems Pty Ltd (formerly Jetpatcher Roadtech Pty Ltd) *
- Carrington Equipment Pty Ltd
- CJD Equipment Pty Ltd
- Conplant Amman Australia (including Case Equipment machinery) *
- Eagle Equipment Australia Pty Ltd
- Hitachi Construction Machinery (Australia) Pty Ltd *
- JCB - Construction Equipment Australia Pty Ltd
- Komatsu Australia Pty Ltd *
- Kubota Tractor Australia Pty Ltd
- McDonald Murphy Machinery
- Paveline International Pty Ltd
- Price Farm Machinery
- Semco Equipment Sales
- Wirtgen Australia Pty Ltd
- Westrac Pty Ltd. *

* denotes suppliers from original LGP707 panel.

The arrangement can be accessed immediately and concludes on the 16 May 2013, with optional 2 x 12 month extensions. For further information contact Margret Gregory on mgregory@lgp.org.au or 8270 8704.

LGP1608-E1 - Trucks, Garbage Collection/ Compaction and Vehicle Mounted Street Sweeping Systems (extended panel contract)

The contracted suppliers are:

- Binksie Services Pty Ltd
- Hino Motor Sales Australia Pty Ltd
- Iveco Trucks Australia Ltd
- MacDonald Johnston Pty Ltd
- Mark and Ros Scull TA Sweepers
- Rosmech Sales and Service Pty Ltd
- Schwarze Industries Australia Pty Ltd
- Tennant Company
- Transpacific Superior Pak Pty Ltd
- UD Trucks Australia Pty Ltd
- Volvo Commercial Vehicles Sydney.

LGP is still in negotiations with tenderers and successful results will see additions to the panel.

The arrangement can be accessed immediately and concludes on 14 December 2010, with optional 2 x 12 month extensions. For further information contact Margret Gregory on mgregory@lgp.org.au or 8270 8704.

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