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## Annual Local Government Procurement Conference 2011

Local Government Procurement is pleased to coordinate the 5th Annual Local Government Procurement Conference for the NSW Local Government sector. The 2011 conference theme is '*Smarter not Faster*' and will showcase an array of technology available to assist council staff with efficiency in their daily tasks.

**Date:** Thursday 17 and Friday 18 November 2011

**Venue:** Sydney Masonic Centre, 66 Goulburn Street Sydney.

### [Conference Brochure and Registration](#)

Speakers have been confirmed and include presentations from ICAC, AAPCM, City of Sydney, Port-Macquarie Hastings Council, Magnetized Markets and Tenderlink to name some. The full Conference Program will be available mid October.

### **Trade Stand Opportunities**

The conference will provide exhibitors with an excellent opportunity to attract potential customers and build on existing relationships already established. The conference provides a unique opportunity for suppliers to showcase their goods/services to a cross section of procurement professionals from across the state over 2 days.

### [Exhibitor's Information Pack](#)

**Further information** and updates visit the [LGP website](#).

**Email Subscription**

If you no longer wish to receive email notifications from Local Government Procurement Pty Ltd please contact [info@lgp.org.au](mailto:info@lgp.org.au)

## The CIPS Australia Procurement Professional Awards 2011—LGP Finalist

LGP is a finalist in the **Best Process Improvement Initiative** in the CIPS Australia Procurement Professional Awards 2011. The winner will be announced on 12 October at the Professional Awards Dinner in Melbourne.

## LGP1008E1—IT&C Professional Services and Associated Products—Panel Extension 1

LGP has completed some of the negotiations relating to the IT&C Professional Services and Associated Products Contract and is pleased to include the following successful contractors:

- Energetica
- Our Community Pty Ltd
- Sense of Security Pty Ltd.

Additional contractors may be added after further individual negotiations from this tender process have been completed.

The contract concludes on 30 November 2012, with optional 2 x 12 month extensions. For further information contact Bruce Rose [brose@lgp.org.au](mailto:brose@lgp.org.au) or 02 8270 8708. The Buyers Guide is currently being produced and will be available shortly.

## Sustainable Procurement Expo



On Tuesday 13 September the partnership of REROC, LGP and Sustainable Choice hosted a Sustainable Procurement Expo themed "**Delivering savings through smarter solutions**".

It was a very successful day and well attended by many from the region.

One of the key speakers wrote a piece on their website that says it all, have a read.... [www.sustaingroup.net/lgsa](http://www.sustaingroup.net/lgsa)

## VendorPanel® Update for Councils

### LGP launches VendorPanel® Survey on Vendor performance

The Vendor performance feature has been an area that councils flagged as an area of interest. For councils to realise the full value of this feature it requires council participation. We urge all councils using VendorPanel® to take the time in finalising their VendorPanel® experience by providing feedback on the suppliers. The more councils that perform this finalisation, the better quality of information will be gained by all.

Therefore from October, we will be switching on a new function in VendorPanel® which will allow customers to give feedback on a vendor's performance.

The system will send customers a survey request, which is automatically calculated based on a final decision (for consulting panels, this will be after 90 days and for all other panels, after 180 days), to allow time for goods/service to have been delivered. There are only 3 short questions to answer, and the information we gather can then be used to share with other councils and when reviewing a vendors' performance.

#### Hints and Tips

If you are attaching documents to your request in VendorPanel®, try not to duplicate information that is already part of the VendorPanel® profile, as this may confuse panel suppliers.

This includes information such as:

- Contact names – this information is already included in your account profile in VendorPanel®
- Closing dates – you will have already elected a closing date as part of the RFQ creation in VendorPanel®. Including a date as part of your additional documentation could lead to errors
- Closing times – all requests in VendorPanel® close at 5.00pm. Listing a separate or conflicting close time can cause added confusion
- Lodgement Details – remove references to accepted formats and acceptance methods such as "tenders to be delivered to the council". Responses to RFQ's should be submitted electronically via VendorPanel® to ensure transparency and probity
- Wording – Remove any reference to a "tender". The Panel has already been appointed by LGP through an official tender process. This is a "quotation" and besides confusing people does not require the same level of handling as a tender.

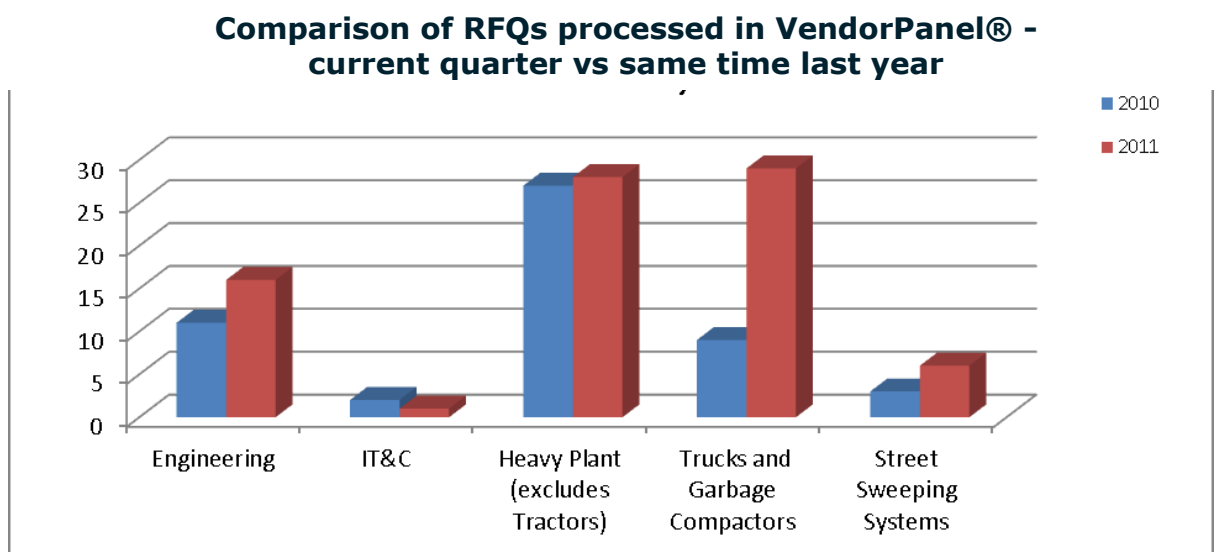
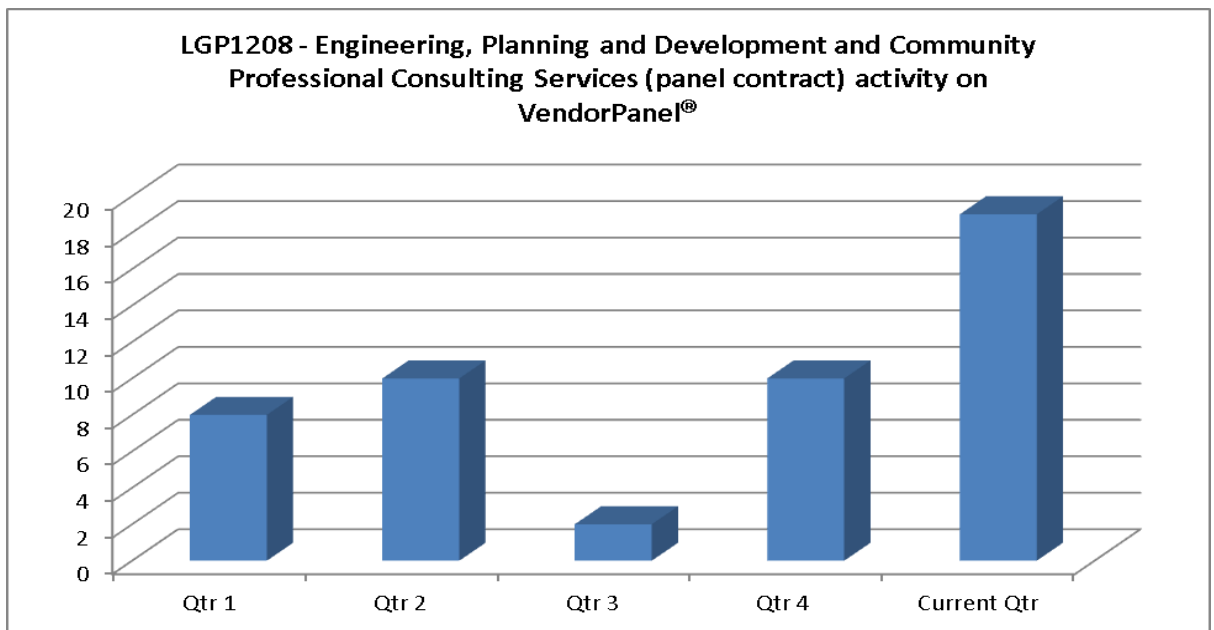
Ultimately, we would strongly recommend that you check the content of the documents that you upload (especially if the documents you are using are existing documents or templates), to ensure the information does not conflict with information you have entered in VendorPanel®.

## VendorPanel® Update for Suppliers

### Contract Development; LGP1208 - Engineering, Planning and Development and Community Professional Consulting Services (panel contract)

LGP is pleased to note a significant increase in usage on VendorPanel® in relation to the LGP1208 - Engineering, Planning and Development and Community Professional Consulting Services (panel contract).

Much of this improvement is directly related to the footwork that LGP's Business Managers have made in meeting with council engineer staff.



## Current Contracts

Visit the Current Contracts page on [www.lgp.org.au](http://www.lgp.org.au) for contract information, such as contractor contact details.

**Advertising Agencies and Media Sydney Metropolitan Daily Newspapers and Regional Publications and On-line Recruitment** – LGP406-2 and LGP106-2

**Chemicals** – LGP408

**Corporate Wardrobe** (National Panel Contract)– NPN2.11

**Debt Recovery** – LGP109

**Engineering, Planning and Development and Community Professional Consulting Services** – LGP1208

**Heavy Plant and Equipment** – LGP707-2

**HR Temporary Placements and Associated Services** – LGP808

**IT&C Professional Services** – LGP1008-E1

**Library Books and Audio Visual Materials** – LGP507

**Microsoft Licensing and Associated Products and Services via Large Account Resellers (LARs)** – LGP108

**Office Supplies and Associated Products and Services** – LGP1007

**Operating Lease Services (including end of lease equipment logistics) to cover ICT, Photocopiers and Other Office Equipment** – LGP1107

**Park and Street Furniture, Structures, Fittings and Playground Equipment** – LGP308

**PC's, Laptops, Servers and Associated Products and Services** – LGP306  
**Pipes, Fittings and Fixtures and Associated Products and Services** – LGP908

**Mobile Garbage Bins, Containers, Bins, Compactors & Associate Products & Services & Spare Parts**— NPN1.11

**RFID Systems** – LGP309

**Small Plant and Outdoor Power Equipment** – LGP508

**Telecommunications** – LGP407-2

**Trucks, Garbage Collection/Compaction and Vehicle Mounted Street Sweeping Systems (extended NSW panel contract)** – LGP1608-E1

**Trucks, Vans and Omnibuses (national panel contract)** – BUS198-0410

**Workwear** – LGP207.

## Current Tenders

### **T5.07-2 Library Books and Resource Materials**

LGP invites tenders for Standing Offers to supply Library Books and Resource Material: includes Books (Monographs), Electronic Books, Audio Visual Materials, Serials/Periodicals/Journals and Shelf- Ready preparation services including cataloguing.

The tender closed on 12 August 2011 and is currently under evaluation. For further information please contact Margret Szanto LGP Business Manager, [mszanto@lgp.org.au](mailto:mszanto@lgp.org.au) or 02 8270 8704 .

### **NPN3.11- Workwear and Personal Protective Equipment**

LGP, MAV Procurement and Local Government Corporate Services (LGCS) are the peak purchasing bodies for Local Government in New South Wales, Victoria and South Australia. LGP, MAV Procurement and LGCS are inviting tenders for the supply of Workwear and Personal Protective Equipment to councils across all regions of NSW, QLD and SA.

The tender closed on 13 July 2011 (extended from 8 July) and is currently under evaluation. Please contact Margret Szanto LGP Business Manager, [mszanto@lgp.org.au](mailto:mszanto@lgp.org.au) or 02 8270 8704.

### **T12.08E1-Professional Consulting Services-Engineering, Planning and Development and Community Professional Consulting Services - Panel Extension 1**

This request for tender provides an opportunity for additional parties to be appointed as approved panel members. (This process does not affect existing panel members and they do not need to lodge new tender submissions.)

The tender closed 1 July 2011 with 41 tenders received and is currently under evaluation. Please contact Margret Szanto LGP Business Manager, [mszanto@lgp.org.au](mailto:mszanto@lgp.org.au) or 02 8270 8704.

### **T11.07-2 - For the Provision of Operating Lease Services to cover information and Communications Technology, Photocopiers, Printers and Other Equipment.**

The tender evaluation is near complete. LGP is confident an outcome will be announced in the next LGP News. For further information please contact Phill Scott LGP Contracts Manager, [pscott@lgp.org.au](mailto:pscott@lgp.org.au) or 02 8270 8702.

## What's Going on with LGP Approved Contractors



### **LGP808– HR Temporary Placements and Associated Services (panel contract)**

**Supplier: Expect A Star**



#### **WE HAVE REDUCED OUR RATES FOR LOCAL COUNCILS!**

As a recruitment & training specialist in Early Childhood, we partner with a number of local councils, supplying qualified casual and permanent staff to a variety of child care facilities including - LDCs, OSHC Providers, Pre-Schools/Kindergartens, Vacation/Occasional Care Services, Mobile Services and Family Day Care. Our services include:

- Casual & Permanent Staff – book 24/7 by phone, email, SMS or On-Line
- Accredited & Professional Courses
- Certificate III & Diploma Qualification – Workplace Based
- Qualified Babysitting Service for parents

For more information contact - Jeremy Dykes on 1300 669 653 or [jeremy@expectastar.com.au](mailto:jeremy@expectastar.com.au) or [www.expectastar.com.au](http://www.expectastar.com.au).

### **LGP808– HR Temporary Placements and Associated Services (panel contract)**

**Supplier: Randstad**

Book a Casual Childcare staff member through the LGP808 contract and receive a free PF course.

[View flyer](#) for more information or contact Matt Hodges on [matt.hodges@randstad.com.au](mailto:matt.hodges@randstad.com.au).

### **LGP508—Small Plant and Outdoor Equipment (panel contract)**

**Supplier: Husqvarna Australia Pty Ltd**

Husqvarna has launched a market leading breakthrough in lawn tractor efficiency, with their unique U-Cut™ steering technology.

[Click here to view PDF](#) or for more information contact Michael James on [michael.james@husqvarna.com.au](mailto:michael.james@husqvarna.com.au).

## What's Going on with LGP Approved Contractors



### **LGP1008—Provision of IT&C Professional Services (panel contract)**

#### **Supplier: Art of Multimedia**

#### **Art of Multimedia (AOM): experts in integrated communication for a wide range of council projects**

With a significant track record in working with NSW government and local councils on projects like the DigiMacq interpretation iPhone App for Parramatta City Council and the Central Coast Water Story video for Wyong & Gosford Councils, Art of Multimedia have been chosen as an LGP approved supplier. AOM support local councils to ensure quality outcomes for community engagement, change management and staff training, as well as branding, marketing, heritage and promotion initiatives. Visit our website at [www.artofmultimedia.com.au/councils](http://www.artofmultimedia.com.au/councils) to find out more.

### **LGP1008—Provision of IT&C Professional Services (panel contract)**

#### **Supplier: OBS Pty Ltd**

Nintex Forms 2010 has just been launched. It enables forms to be created within SharePoint quickly and easily. These forms can then be used on mobile devices from the internet, anywhere and anytime.

[Learn more about how Nintex Forms 2010 can benefit your business](#), which includes details of a free webinar where Nintex Forms 2010 will be shown or contact Darren Leffanue on [darren.leffanue@obs.com.au](mailto:darren.leffanue@obs.com.au) or 02 9008 3311.

### **LGP407-2—Telecommunications (panel contract)**

#### **Supplier: AST Australia**

#### **Iridium Extreme launched!**

AST Australia Pty Ltd are proud to be official launch partner of new Iridium Extreme also known as **Iridium9575**.

The purchase price is \$1,350 and has many inclusions. See the [Specification](#) or contact Vince Brennan at AST Australia for further information on low cost access and tracking options, [vince.brennan@asta.net.au](mailto:vince.brennan@asta.net.au) or 02 9191 4400.

## SWITCH 2011 Conference

**Innovative, Inspired, Intuitive. The Digital World of Public Libraries**

An exciting and stimulating conference and exhibition for public libraries, local government and their government, business, education and community service partners.

[Register online](#) for SWITCH 2011



## Phrase of the Month

"I take nothing for granted. I now have only good days, or great days."  
~ Lance Armstrong



## Contact LGP

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**Better outcomes for  
Local Government  
through professionally  
managed procurement  
solutions for  
local councils**